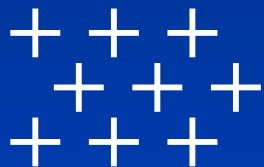




The Technology You Need to Secure Your Self-Storage Facility and Creative Ways to Use It

Presented by:

Gary Edmonds, CEO, The Storage Manager



Education: April 7-10, 2026 · **Exhibits:** April 8-9, 2026
Caesars Forum Conference Center · Las Vegas

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Overtime with the Experts

If you have questions and would like to speak to the presenter(s) at the end of this seminar, please follow them over to Room 305 for “Overtime With the Experts.”

This will help us clear the stage and set the room for the next presenter. Plus, you’ll have 30 minutes to converse in an open, roundtable format.

THANK YOU!

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Your Feedback Is Important!

We'd love to hear about your experience with this seminar. If you scan the QR code below, you can complete a very short and simple feedback survey, so we know how you feel about this topic, presenter, PowerPoint presentation, etc. (You'll see this code again at the end of the seminar, too.)

We appreciate your input!



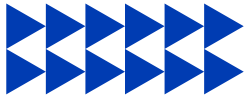
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Presentation Requirement

AI



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Utilizing Technology

- **Security of their goods** is the No. 1 priority for tenants.
- Using technology, which is an increasingly large expense, can help protect our facility and tenants' property.
- **How can we use that technology in different ways and possibly create additional revenue with it?**



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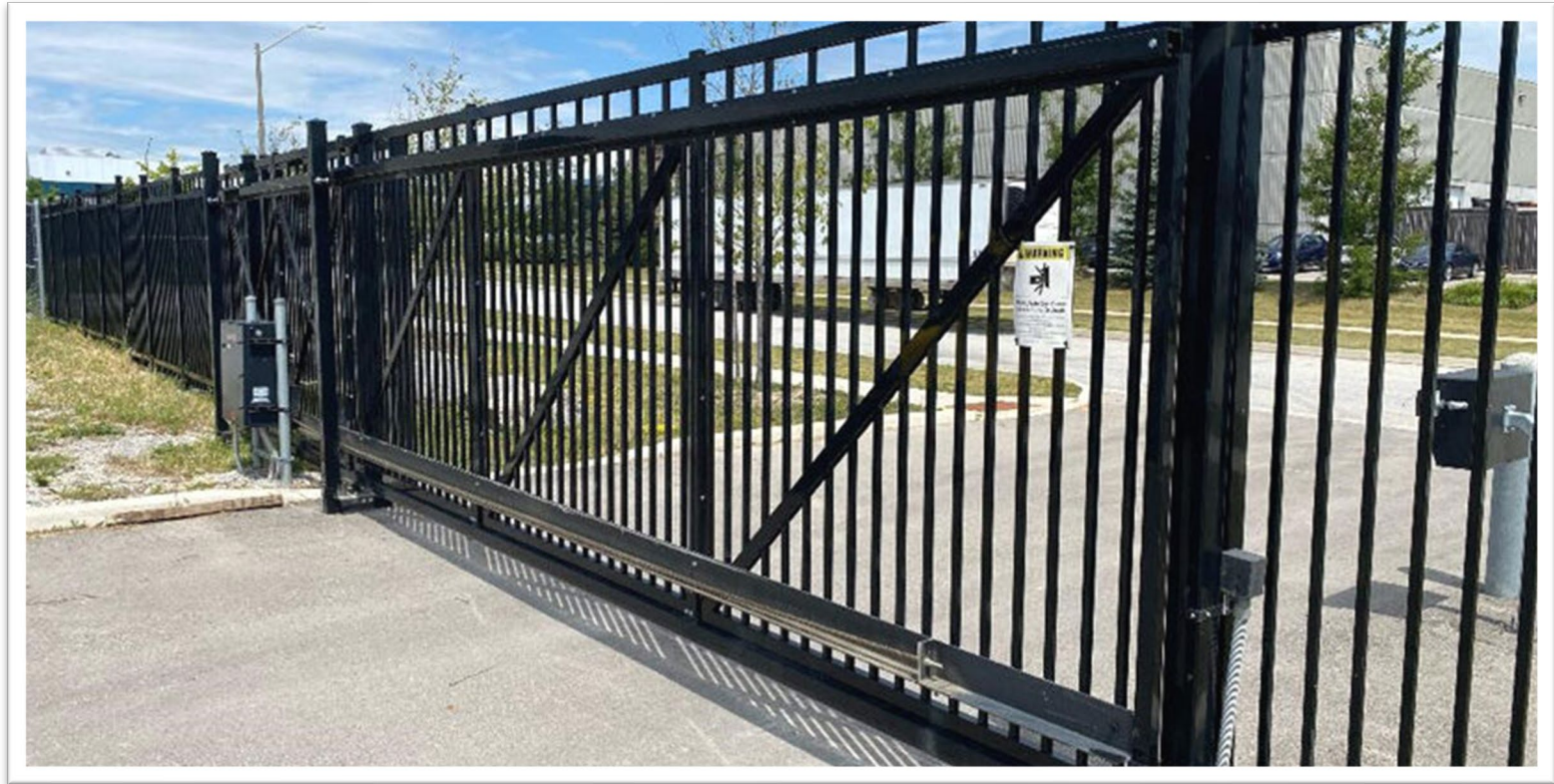
External Security



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External Security



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External Security

BORING!

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External Security

PAIN POINT

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External Security

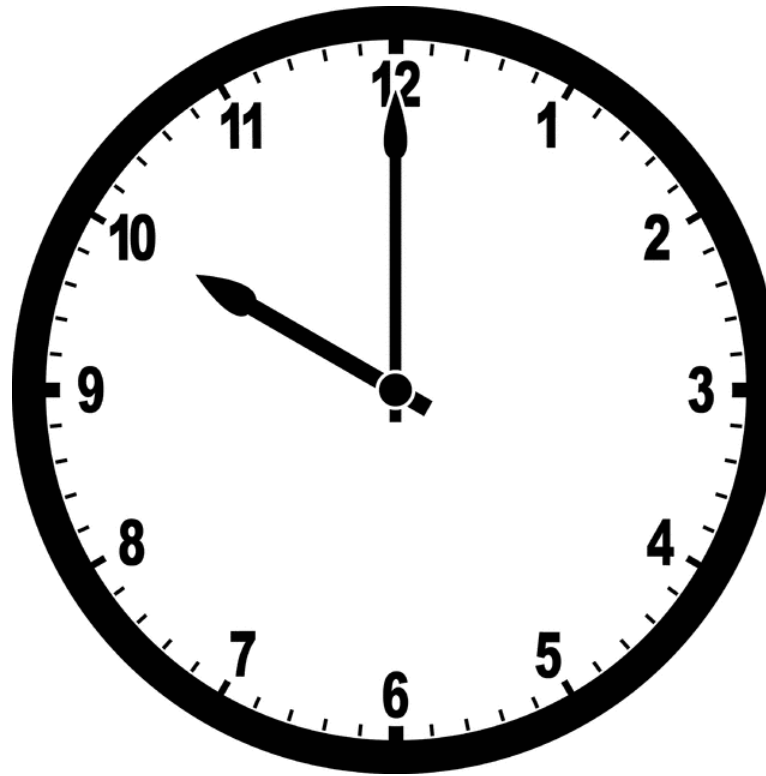
WIIIFM?

(What's in it for me?)

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External Security



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External Security



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External Security

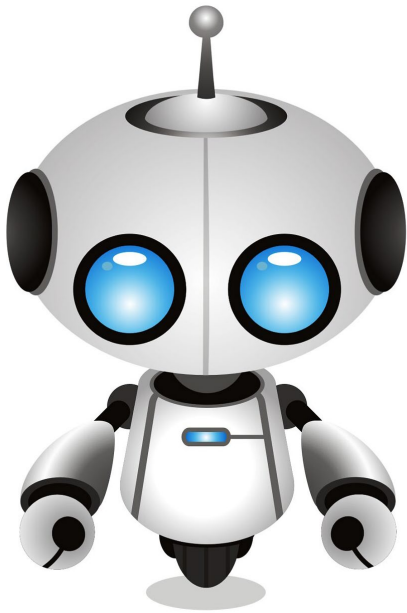
Rate management?

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External Security

What's next?



Robots?



Drones?

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Remote Vigilance



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Remote Vigilance



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Remote Vigilance



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Remote Vigilance



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Remote Vigilance

Can you remotely walk
the property every morning?

Of course!

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Remote Vigilance

- Lawncare?
- Weeds in fenceline?
- Gate working? Snow in the way?
- Trash around dumpster?
- Parking issues?
- Mattress lying against building?
- Doors open?

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Remote Vigilance



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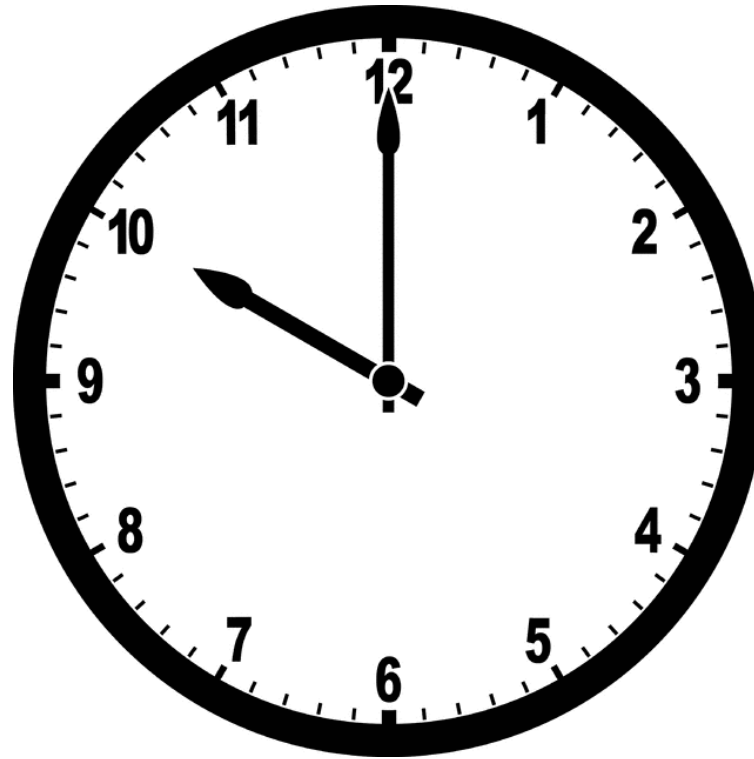
Remote Vigilance



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Remote Vigilance



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Remote Observation



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Remote Observation



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Remote Observation



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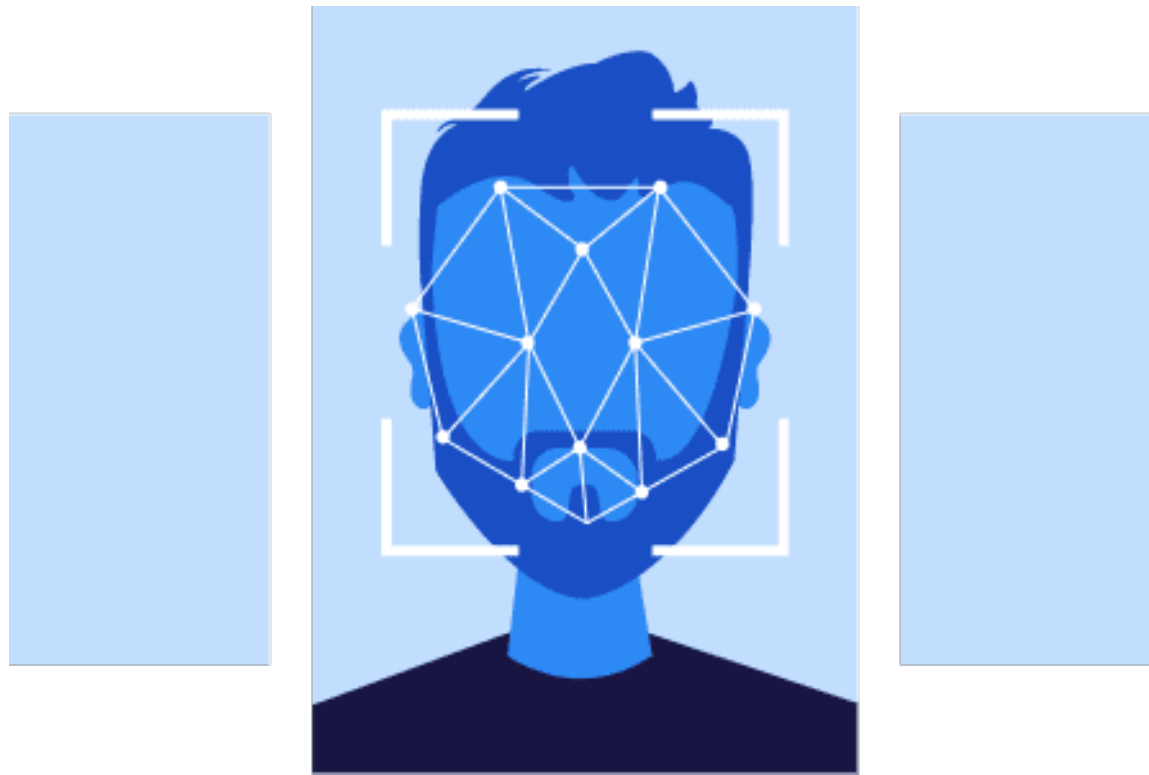
Remote Vigilance

Spooky Big Brother

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Facial Recognition



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Facial Recognition



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In the Facility

Security!

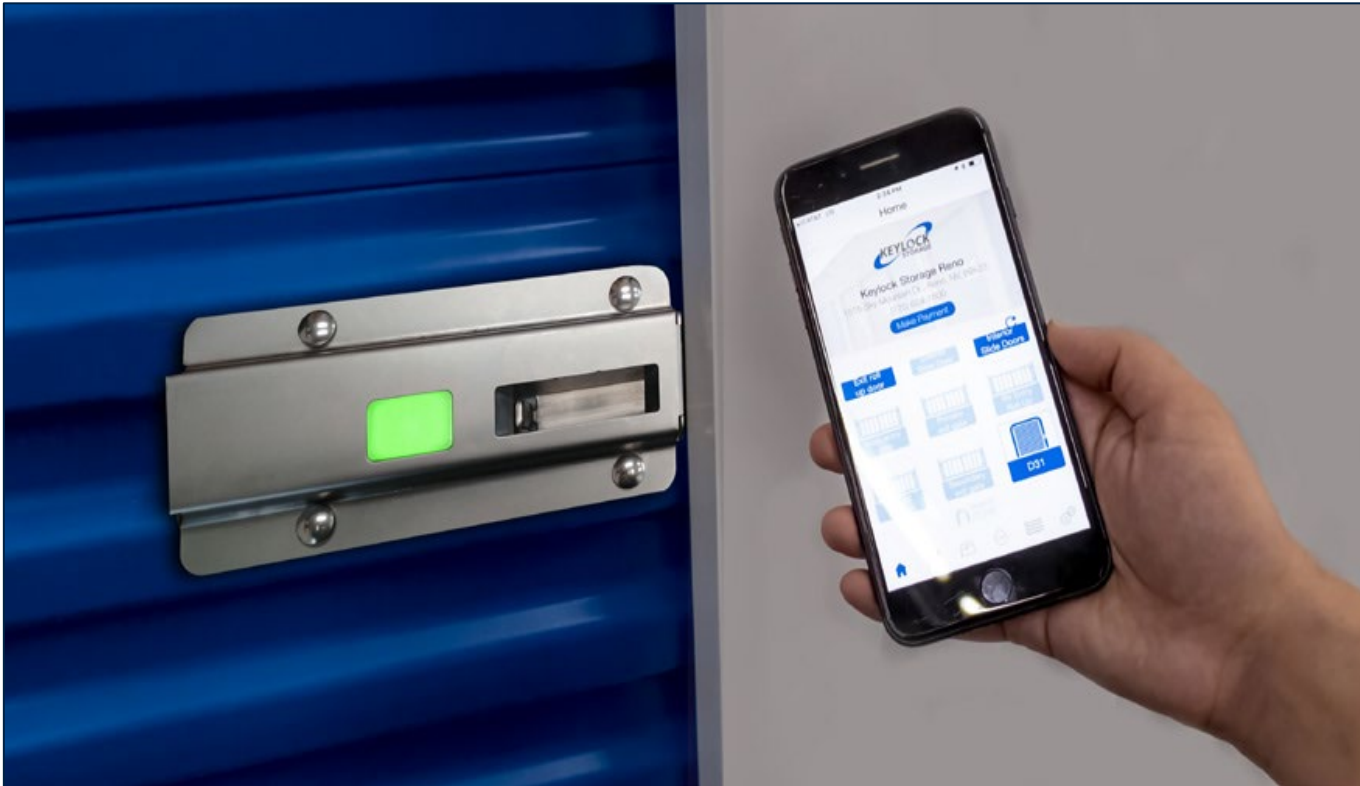
Security!

Security!

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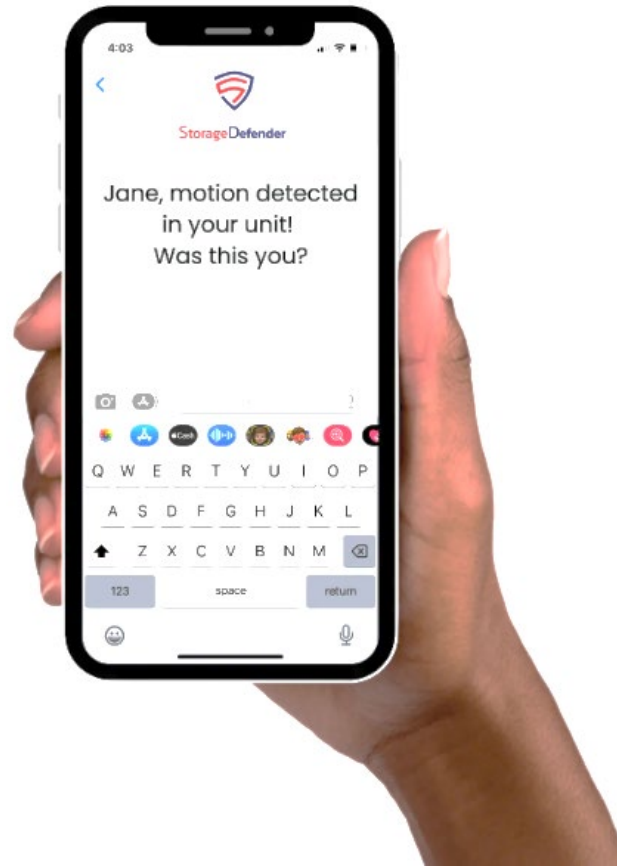
In the Facility



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In the Facility



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In the Facility



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In the Facility

All-in-One Facility Monitoring

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Specialty Components to Security



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Specialty Components to Security



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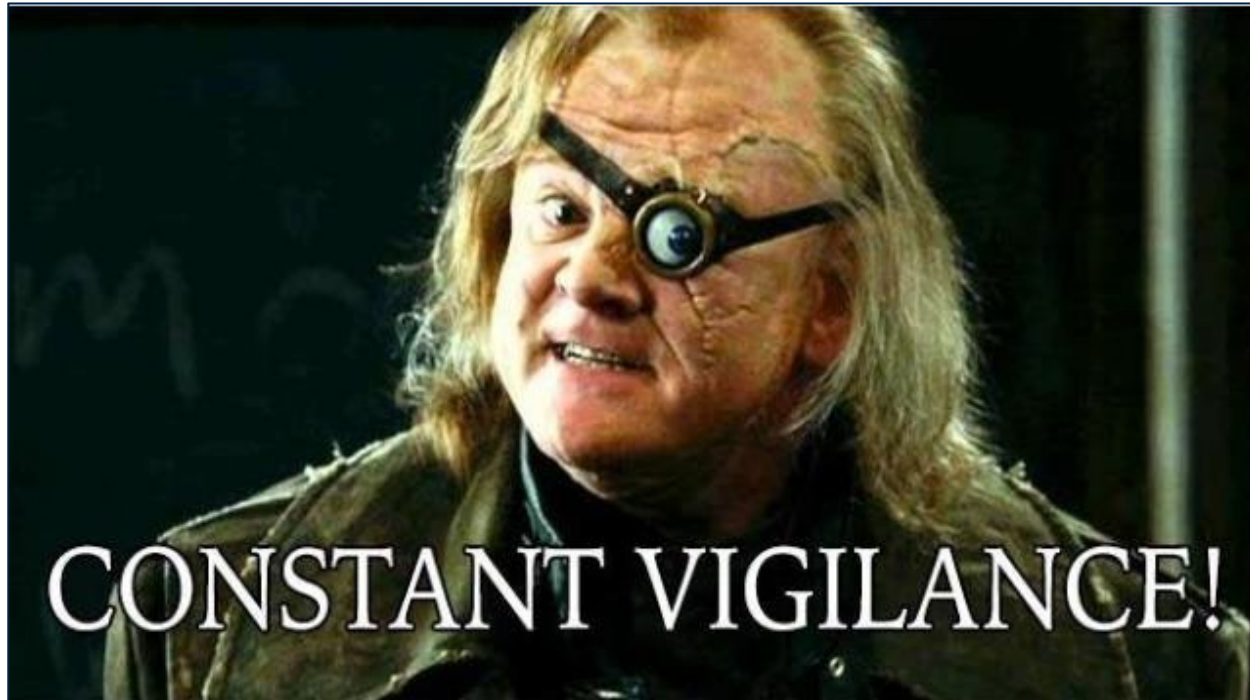
Local Authorities

**It's always best to engage
before there's an issue.**

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Technology and Security

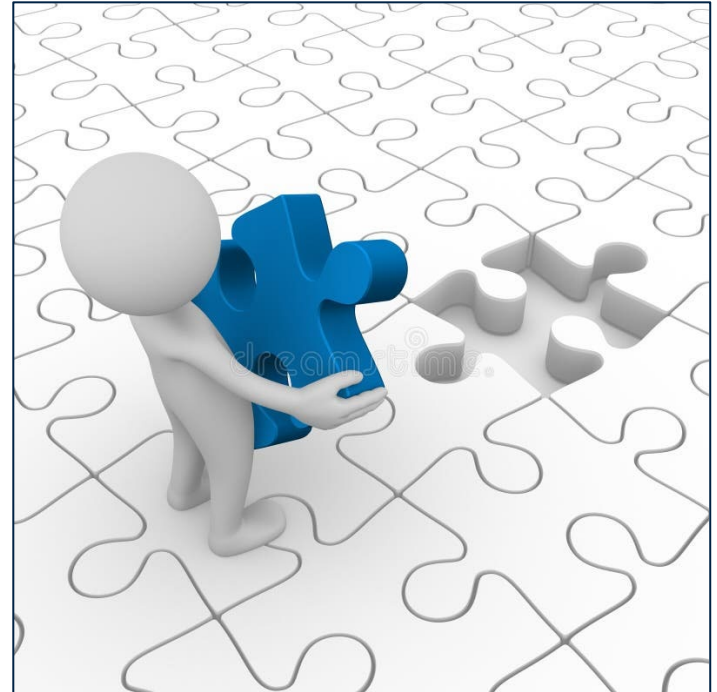


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Technology and Security

There's no one piece of the puzzle.
If you're going to buy the whole puzzle,
use all its capabilities!



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Questions?



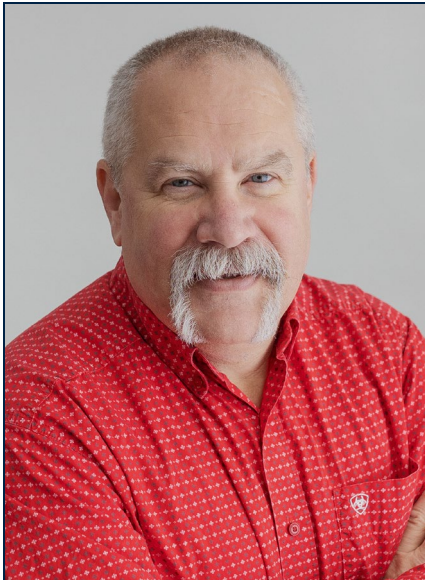
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Contact the Presenter



**SUBMIT
FEEDBACK!**



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THE STORAGE MANAGER

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